



MNLICA

NEWS

Land Improvement Contractors of America • Minnesota Chapter

MINNESOTA LICA RECEIVES THE Top State Award

PRESIDENT
Mark Morreim

VICE PRESIDENT
Karlen Nelson

CHAIRMAN OF THE BOARD
Kevin Bakken

TREASURER
Doug Gysbers

SE BOARD MEMBERS
Mike Lehman
Mark Gregor
Don Loken
Don Estrem
Kevin Ellingson
Darrin Anderson
Bruce Holst

SW/N BOARD MEMBERS
Otto Templin
Greg Walsh
Stu Frazeur
Justin Wildfeuer
Doug Breberg

RETIRED
Roger Molenaar

ASSOCIATES
Kent Rodelius
James Becvar

EDITOR
Nordis Estrem



Minnesota delegation accepting The Top State Award for 2011
Don Loken, Nordis Estrem, Mark Morreim
Kevin and Jeanie Bakken

WELCOME NEW ASSOCIATE MEMBERS

C.O. BROWN AGENCY, INC.
Rochester, MN.

COUNTRY ENTERPRISES, INC.
Tom Moore of Lucan, MN.

CUSTOM PRECAST & MASONRY, INC.
Dan Sorheim of Faribault, MN.

FARMERS STATE BANK
Erick Organ of Dennison, MN

PURPLE WAVE AUCTION
Andy Artley of Dunda MN

RUDNIK SURETY, INC.
Nick Newton of Mounds, MN

UNITED FIRE GROUP
Betty Hruska of Cedar Rapids, IA

WELCOME NEW MEMBERS

CEASAR LARSON TILING
Cesar Larson of Amboy, MN

HILLTOP DAIRY, LLP
Brad & Larry Theis of Shakopee, MN

FRASER CONSTRUCTION COMPANY
Rick Penz of Rochester, MN

HOLT CONSTRUCTION
Steve Holt of Cannon Falls, MN

GROUND WORKS BACKHOE SERVICE, LLC
Ryan Yokiell of North Mankato, MN

O'BRIEN BLADING, INC
David O'Brien of Zumbrota, MN

PARKER & SONS, INC.
Revere, MN

RENKLY FARM DRAINAGE
Lake Benton, MN.

VIS & VAN DYKEN DRAINAGE, LLC
Beaver Creek, MN



GREETINGS From Your PRESIDENT

The National LICA convention was held in San Diego, California, on February 7-9, 2011. Our stay at the downtown Double Tree Hilton was great. The national executive directors and convention committee did a super job and the pre-tours were fun. I would also like to thank the California LICA for their hospitality. We tasted California wine, almonds and fresh oranges. Very good!! The meetings started with an executive director meeting on Feb 8. Even though I am not an executive director, Don Loare many variations from state to state and no one format fits all LICA chapters. John Peterson gave a legislative report on Farm Bill progress, probable conservation cuts of over \$26 million, transportation bill passing in the House, and various other topics. John is a very valuable asset for LICA.


On Feb. 9, I attended seminars on LICA benefits, fleet and safety security, and 10 major insurance mistakes. Also, there was information on negligent entrustment on vehicle use. We need to be on top of all these things to prevent possible liability lawsuits. LICA is our best resource for compliance.

Friday was a full day of meetings starting with devotions at 7 am. We truly have some awesome members and associates in our organization. I attended committees on Legislation, Conservation-Excavating-Earthmoving, and Insurance and Safety. Jerry Biuso talked about the membership drive and the incentives for recruiting new members. At the Region 4 meeting, the farm taps issue was discussed and a new Region 4 VP was elected. There were three candidates running, Kevin Bakken (Mn), Russ Peters (Ia) and Steve Anderson (Illinois). Steve Anderson is our new Region 4 VP.

Saturday was the final day there consisting of a Board of Directors meeting with all the new committee reports, and the annual Delegates Assembly with election of the National VP. Steve Miller (Iowa) is our National VP and Merlin Welch (California) is our new National President. In the evening were the awards and entertainment, and I am proud to announce that Minnesota received the Top State Award. Thanks to all the hard work from Kevin, Nordis, Jeanie, Bruce Bucknell and many more too numerous to mention. Good Job!!! I suggested I attend to learn more about their duties. I learned there. For those of us involved in drainage and water management, we need to be proactive in this industry. I recently read a local news article stating reference to a national magazine accusing farmers and drainage contractors of plowing up vast areas of CRP and draining the wetlands therein. Granted we are losing some CRP due to better profits and inability for CRP payments to compete, there are not wetlands being drained. The NRCS and state laws prevent this from happening. The environmental groups are losing some of their hunting areas due to changes in land use. Because of this they are putting pressure on our government regulators claiming wetland loss and soil erosion. We can be pro-active by installing water management practices when possible. If we don't do some of this voluntarily, we may be mandated to do it in the future.

Finally, I wish everyone a safe and profitable 2012. Get involved in LICA. We are a small part of the industry with a big voice that is highly respected.

Mark Morreim, MNLICA President


TRACK II
CORPORATION
"Our 33rd Year" **(800) 633-2332**
(952) 469-3456
www.track2corp.com
21860 Kenrick Ave.
Lakeville, MN 55044

After Hours Call:

Steve DeBaun (651) 681-1672

Ron Lunn (952) 432-9321

Al Droge (218) 543-6644

**Call "Your Source" for all your
Construction Machinery &
Replacement Parts Needs!**
And if we don't have it...we'll get it!!!

We furnish the ultimate combination:
*** Integrity**
*** Experience * Quality**
*** Providing the economical alternative**

BUY - RENT - LEASE

FEATURES

Presidents Report	2
Safety: Pipeline Excavation Damage ;	5
Recipe: Tuxedo Brownie Hugs Hash Brown Quiche	
Is Light Squared finally Dead?? J. Peterson	6
Just Get One—Member	7
Laughs from Charlie	
Avid Becoming a Victim of Fraud	8
Sealcoat; a Safer Formula, MPCA	9
Farm Tap Issue by Don Loken	10
Benefits (use it or Lose it) It worked for me!	
Light Squared debacle hasn't been Disabled	11
Here's Your Sign—Bill Engvall	
Do's and Don'ts when Dealing with Legislators	12
MNLICA at San Diego, CA. NLICA Convention	13
Directors Report	14
Nellie's Custard Bread Pudding	
Membership Application	15
Membership Benefits	
How to find a Legislative Bill and it's Status	16-17
Upcoming Events	19

Our Client Contact Center
speaks a foreign language...

Minnesotan!



Federated's Client Contact Center is staffed by friendly, knowledgeable employees ready to respond to your insurance-related phone requests within seconds, making us one of the industry leaders. Discover the value of live customer service with a "Minnesota Nice" accent.

Visit www.federatedinsurance.com to find a representative near you.



Federated Mutual Insurance Company • Federated Service Insurance Company* • Federated Life Insurance Company
Home Office: 121 East Park Square • Owatonna, Minnesota 55060 • Phone: (507) 455-5200 • www.federatedinsurance.com

*Federated Service Company is not licensed in the states of NH, NJ, RI, and VT.

© Copyright 2012 • Federated Mutual Insurance Company

AT YOUR FINGERTIPS.

EQUIPMENT RENTAL JUST GOT EVEN EASIER FROM ZIEGLER RENTAL



www.zieglercat.com/rent

The new Ziegler Rental website is available on your mobile device, taking the ease of doing business to a whole new level. It is as easy as browse, click, and quote.

DESKTOP READY



LAPTOP READY



IPAD READY



SMARTPHONE READY



Don't have a QR Code Reader?
Just open your mobile browser on
your smart phone and visit scan.mobi.

**ZIEGLER
RENTAL**



www.zieglercat.com/rent

NORTHERN NATURAL GAS

www.northernnaturalgas.com,
then click on safety and public awareness

Pipeline Damage by Drain Tillers

Damage to pipelines by drain tillers occurs mainly in the states of Iowa, Minnesota and Nebraska, occasionally in South Dakota and Wisconsin. The most common timeframes for damage to occur is during the spring and fall. While statistics show that the “*Call Before You Dig*” message is effective with the fulltime professional excavation contractor this is not always the case with part-time, non-professional drain tillers. An example would be a farmer that purchases drain tile installation or repair equipment and uses it only on an occasional basis for small projects on his property or neighboring properties.

Eliminate Damages

Educate all customers that use drain tile products and equipment about damage prevention safety and the potentially severe consequences of damaging a pipeline. Identify drain tile equipment dealers, manufacturers, suppliers and distributors that would partner with Northern in this outreach effort.

Outreach Objectives and Partnership Opportunities

1. Promote 811 on websites.
2. Ask manufacturers to print the 811 logo and message on their products, possibly tag their drain tile rolls with the 811 logo, include 811 stickers on equipment, on invoices, in newsletters, on receipts, on shipping boxes, etc
3. At point of sale locations ask distributors to include “*Call Before You Dig*” material at the time of product purchase. An example would be adding the 811 logo or other materials near the product displays.
4. Seek opportunities to offer educational damage prevention articles for websites, newsletters, owner’s manuals, training material and trade magazines. Offer educational presentations for training sessions and industry meetings.



**Know what's below.
Call before you dig.**

www.call811.com

Get Well
Don Estrem
Estrem Excavating, Inc
Dennison, MN.

TUXEDO BROWNIE HUGS

By Karen Thompson

60 Hershey’s Hugs Chocolate
1-packag (1 lb 6.5 oz) original supreme brownie mix
with syrup pouch
1/4 cup Hershey’s cocoa
2- eggs
1/4 cup vegetable oil
1/4 cup water

Remove Hug wrappers. Grease and flour cookie sheet or line with parchment paper. Stir brownie mix, syrup, cocoa, water and eggs in a medium bowl until well blended.

Drop by scant -1/2 teaspoon onto prepared cookie sheet.

Bake 8 minutes at 350 degrees or until set.

Cool 1 minute. Press Hershey Hug into the center of each cookie.

Remove from cookie sheet and cool on a wire rack.

HASH BROWN QUICHE

By Elaine Burfeind

3 cups frozen shredded hash browns (thawed)
1/3 cup melted butter
1-cup diced ham
1-cup shredded cheddar cheese
2-eggs
1/2 cup milk
1/4 cup diced green pepper
1/2 teaspoon salt
1/2 teaspoon pepper

Press hash browns between paper towels to remove moisture.

Press into bottom and sides of a 9” pie plate.

Drizzle with melted butter.

Bake at 425 degrees for 25 minutes.

Put in the ham, cheese and green pepper.

Beat eggs, salt and pepper, pour over ham mixture and bake 25-30 minutes.

Allow to set up 10 minutes before serving.

NORTHLAND TRENCHING EQUIPMENT INC.



Inter-Drain 2050 GP

Your #1 Source For New & Used Trenchers & Plows

*Trimble Laser and GPS Systems

* Huge Parts Inventory

* Service

* Rentals

*Check out our website for all the
latest Inventory and info...
www.northlandtrenching.com
E-mail: nte@hickorytech.net*

Corporate Office:

12929 410 Ave. Waseca, MN 56093
Phone: 507-835-4214 Fax: 507-835-2032

Eastern Division:

3578 N. State Road 59 Brazil, Indiana 47834
Phone: 812-835-2900 Fax: 812-835-2535

Is Light Squared finally dead?

John Peterson, LICA Director of Government Relations.

The Federal Communications Commission (FCC) made it clear late Tuesday, 15 FEB 2012, that the Light Squared plan to establish a nationwide broadband network would not be approved. But is this finally the end of this controversial effort? Reston, VA based Light Squared CEO Sanjiv Ahuja vowed Wednesday to continue the fight. He accused the federal government of bowing to political pressure and said regulators were guilty of "trying to choose winners and losers" rather than let the market decide.

Although the FCC gave tentative approval last year for Light-Squared's plan to build a land-based network that would reach nearly 70% of the United States by 2015, the proposal has been controversial from the start, for both technical and commercial reasons. Light Squared officials contend the technical problems, including interference with Defense Department, GPS and other satellite signals, were fixable. The administration's goal of doubling the amount of commercial broadband wireless spectrum in the country was set more than a year ago. Light Squared then received a conditional permit to develop the open wireless broadband network that fit the description.

But that move sparked a ferocious political and lobbying battle. Critics said that the Light Squared network would wreak havoc with existing satellite signals near it on the spectrum. The company contended the opposition came in part because of the threat the company posed to existing carriers such as AT&T and Verizon Wireless. The Reston Company has spent a reported \$4 billion on preparation work for the now-blocked network, much of that money assembled by billionaire investor Philip Falcone.

Matters came to a head Tuesday when the Commerce Department's National Telecommunications and Information Administration (NTIA) told the FCC in a letter that it could not find a way to lessen the threat LightSquared's network would pose to GPS systems. NTIA officials said LightSquared's devices operated too closely to GPS frequencies that caused overbearing transmission interference. Light Squared officials have argued that their signal would interfere with existing networks only because those networks were operating on parts of the wireless spectrum they did not control.

Light Squared officials said the company is not quitting without a fight. They may also try and exchange wireless licenses it owns for ones now "claimed" by the Pentagon. This entire issue has been of interest to LICA members. While it appears that the issue may be dead, given the money and politics involved, I wouldn't bet on it.

Agri Drain
CORPORATION
Your Partners in Water Management

35 YEAR ANNIVERSARY

We offer America's most complete selection of water management products for wetlands, ponds, lakes, controlled drainage, and subsurface irrigation. Along with tools, survey and safety equipment, and many hard to find items.

PO Box 458 - 1462 340th Street - Adair, IA 50002
Fax: 1-800-282-3353 - Email: info@agridrain.com
www.agridrain.com

For a FREE catalog or to place an order, call 1-800-232-4742.

RECRUIT A NEW MEMBER TODAY!

MNLICA membership provides a stronger united voice on behalf of our industry.

MNLICA provides services and programs which you could not do on your own without spending more money and time. Such as MSHA, OSHA, Competent Person and other trainings.

MNLICA membership provides you with a professional effective hearing in government on state and federal levels.

MNLICA provides a great networking group throughout the state and USA.

MNLICA provides your company with resources for reduced costs on products your machines use.

WE NEED YOU TO ASK ONE PERSON TO JOIN TODAY!

LAUGHS FROM CHARLIE

Just before a boy enters the barbershop, the barber tells his customer, "This is the dumbest kid in the world. Watch." The barber puts a dollar in one open palm and two quarters in the other and asks the kid, "Which do you want?" The boy takes the quarters and leaves. "See!" the barber says laughing. Later, the customer passes the boy, who is standing outside a candy store, "Why'd you take the quarters and not the dollar?" he asks. "Because," says the boy, the day I take the dollar, the game's over."

Even though she's been teaching English for over 25 years, Charlotte never felt her age was an issue, until the day she helped a student with a report on the Vietnam War. Charlotte recognized the name of the war correspondent mentioned in the textbook and blurted "I used to go out with him!" Peering up from his work, another wide-eyed student asked, "You dated someone from our history book?"

On my parents' 50th anniversary, I remarked to my father that he and mom never seemed to fight. "We battled," he said, "but it never amounted to much. After a while, one of us always realized that I was wrong."

Mention Wetlands, Drainage or Permits and Someone will Mention Rinke Noonan.

Landowners are becoming increasingly aware of the difficulties in dealing with wetlands, drainage and acquiring permits. The DNR, NRCS, Corps of Engineers, county and local governments all may have interests that must be addressed.

Our work involves wetlands, drainage, and other water related issues, permits — areas of law that are constantly changing and becoming more specialized.

If you're facing a challenge in any of these areas, or are wondering if you could benefit from legal help, call Kurt, John or Gary at (320) 251-6700.

KURT DETER

JOHN KOLB

GARY LEISTICO

RINKE NOONAN
ATTORNEYS AT LAW

SUITE 700, NORWEST CENTER, 400 FIRST STREET SOUTH,
ST. CLOUD, MINNESOTA 56301 • (320) 251-6700

Wisconsin Plastic Drain Tile Corp.

Manufacture of plastic pipe and fittings for drainage.

800.362.6642



Manufacturer of quality
drain tile since 1972.

**201 W. PLYMOUTH STREET
JEFFERSON, WI 53549**

Toll Free: 1-800-362-6642

Fax: 920-674-2782

Email: dlucas@draintile.com

www.draintile.com



NOW OPEN
Midwest Plastic Products

Plainfield, IA

SIZES
3" – 48"
**SINGLE WALL AND DUAL
WALL**

Free Delivery within 300 miles

AVOID BECOMING A VICTIM OF FRAUD

Warning Signs:

- * Sounds too good to be true.
- * Pressures you to act "right away."
- * Guarantees success.
- * Promises unusually high returns.
- * Requires an upfront investment—even for a free prize.
- * Buyers want to overpay you for an item and have you send them the difference.
- * Doesn't have the look of a real business.
- * Something just doesn't feel right.
- * **Play it safe:**
- * Never click on a link inside an e-mail to visit a Web-site. Type the address into your browser instead.
- * It's easy for a business to look legitimate online. If you have any doubts, verify the company with the Better Business Bureau.
- * Only 2% of reported identify theft occurs through the mail. Report online fraud to the Federal Trade Commission at ftc.gov/complaint.
- * Retain your receipts, statements, and packing slips. Review them for accuracy.
- * Shred confidential documents instead of simply discarding them in the trash.

Fraud Facts:

- * Your bank will never e-mail or call you for your account

- * Don't wire money to people you don't know.
- * Be cautious of work-at-home job offers.
- * Check out the company with the Better Business Bureau.
- * There are no legitimate jobs that involve reshipping items or financial instruments from your home.
- * Foreign lotteries are illegal in the U. S. You can't win no matter what they say.
- * Order a copy of your credit report from each of the three national credit bureaus once a year from annualcreditreport.com.

Get Involved:

- * It's never too early to become an informed consumer. Point out "too good to be true" offers to your kids and teach them to be skeptical.
- * Take an active interest in the financial activities of your aging parents.
- * Share information about scams with friends and family. Use social networking to help keep them safe.
- * If you've received a suspected fraud through the U.S. Mail, or if the mail was used in a furtherance of a crime that began on the Internet, telephone, or in person, report it to the U.S. Postal Inspection Service.
- * **U.S. Postal Inspection Service; Criminal Investigations Service Center, Atten: Mail Fraud, 222 S. Riverside Plaza, Suite 1250, Chicago, IL 60606-6100**
- * **1-877-876-2455 or www.potalinspectors.uspis.gov**

MPCA: Minnesota's largest seal coater switches to safer formula

St. Paul, Minn. — Coal-tar residues that can contaminate Stormwater ponds may become a thing of the past thanks to a voluntary phase-out by Eagan-based Jet-Black International, one of the nation's larger franchisers of pavement seal-coating services.

The company decided to voluntarily phase out coal-tar-based sealers late this winter in response to scientific data showing that coal-tar-based sealers are an important source of contamination to Stormwater-collection systems in Minnesota. The switch to an asphalt-based formulation will help keep harmful chemicals out of Minnesota's surface waters.

The phase-out calls for all 25 of Jet-Black's Minnesota franchises to voluntarily phase out coal-tar-based sealants in 2012, with a complete change to an asphalt emulsion sealant by the start of the 2013 season.

"Jet-Black stepped up and took action to phase out coal tar in their sealant," MPCA Commissioner Paul Aasen said. "When an industry leader embraces science-based recommendations like this, it really helps. Coal-tar-based sealants are a major source of contamination in storm-pond sediments, with potentially harmful impacts to the environment, human health, and the budgets of cities that own and maintain Stormwater ponds."

Jet-Black co-owner Nicholas Kelso said, "We were concerned that continued use of coal-tar sealants will lead to unsustainable and costly pond cleanups at the expense of the citizens of Minnesota. Studies show that phasing out coal-tar sealants will help reduce the cost of these cleanups, so Jet-Black and our Minnesota franchise owners believe this is the responsible thing to do."

Kelso added, "Seal coating itself is not the problem. It's the recipe that's important, and coal tar is being removed from Jet-Black formulations."

Recent research shows that chemicals in coal-tar-based sealants called polycyclic aromatic hydrocarbons (PAHs) accumulate in the sediments of Stormwater ponds. The legislature in 2009 required Minnesota state agencies to stop using coal-tar formulations. Since then the MPCA has been working with cities and retailers to encourage switching to asphalt-based sealants, which contain much lower levels of PAHs compared to coal-tar formulations.

PAHs can be harmful to human health at sufficient concentrations, and some are classified as carcinogenic by the U.S. Environmental Protection Agency. Research by the United States Geological Survey, the MPCA, and other agencies has found that the chemicals wash off pavement treated with coal-tar sealants, and then accumulate in the sediments of Stormwater ponds and wetlands. Cities must maintain Stormwater ponds by dredging them, and if the PAH concentrations in the dredged material are high enough, disposal can be very costly. Some Minnesota cities have passed ordinances banning the use of coal-tar sealants.

Jet-Black has provided both coal-tar- and asphalt-based sealants to its franchise owners for years but after 2012 will provide only asphalt-based products. Jet-Black has 82 franchises in the United States.

"This company is one of the larger in the seal coating business, so their switch to asphalt-based products represents a big step forward for protection of human health and the environment," Aasen said. **Broadcast version**

The Minnesota Pollution Control Agency says that Eagan-based Jet-Black International will voluntarily phase out coal-tar-based pavement sealers late this winter. The phase-out is in response to research showing that this type of sealer is an important source of contamination to Stormwater-collection systems.

The research found that coal-tar-based sealers contain chemicals called "polycyclic aromatic hydrocarbons" — or P-A-Hs — that accumulate in the sediments of Stormwater ponds. In 2009, the Minnesota Legislature required state agencies to stop using coal-tar formulations. Since then, the M-P-C-A has been encouraging cities and retailers to switch to asphalt-based sealants, which contain much lower levels of P-A-Hs.

P-A-Hs can be harmful to human health at sufficient concentrations, and some are classified as cancer-causing by the U-S Environmental Protection Agency. Research has found that the chemicals wash off pavement treated with coal-tar sealants, and then accumulate in the sediments of Stormwater ponds and wetlands. Cities must maintain Stormwater ponds by dredging them, and if the P-A-H concentrations in the dredged material are high enough, disposal can be very costly.

Jet-Black has provided both coal-tar- and asphalt-based sealants to its franchise owners for years but after 2012 will provide only asphalt-based products. Jet-Black has 82 franchises in the United States and 25 in Minnesota.

M-P-C-A Commissioner Paul Aasen [pronounced AH-sun] said that Jet-Black's decision to switch to asphalt-based sealants represents a big step forward for protection of human health and the environment

It's easier to do a job right than explain why you didn't—Martin Van Buren
That government is best which governs the least, because its people discipline themselves—Thomas Jefferson

Loken Excavating & Drainage, Inc.

1520 State Ave NW - Owatonna, MN 55060
 Phone (507) 451-2873 or (800) 689-2873 - Fax (507) 451-2878
 E-mail loken@gofast.am

Customers are our favorite type of people!!



TO: Nordis Estrem

FROM: Don Loken

SUBJECT: Farm Taps

DATE: February 22, 2012

.....
 Farm taps is not just a Minnesota issue. It is a nationwide problem. National LICA as well as MN LICA have worked hard on this issue. Recently a group of contractors from Iowa gathered together to see what they can do to get the locators to mark farm taps. Minnesota LICA members have lobbied at the capitol to bring awareness of the safety concerns.

I have been encouraged recently to again attend a Gopher State One Call meeting. I do not feel that they will change their ideas because I am there but it will let them know that we have not forgotten about the problem.

Three years in a row several MnLICA contractors lobbied in Washington DC about the "Farm Tap" issue. They say it is a Minnesota issue. In Minnesota the legislators say it is a national issue. Go figure!!

So what have we accomplished? The Gopher State One Call handbook used to have three pages about private lines. Now they have 7 pages in print. Gopher State personnel were quite proud of this and they called me a year ago to tell me of this change. I told them if they don't put stakes in the ground and actually mark the lines that what they did in the handbook won't accomplish much.

I feel state and national legislators need to unite and accomplish the task of making this law. Sounds simple.

So what have we accomplished aside from the added pages in the handbook? Brad Barringer from the Carolinas is on the Board of the Common Ground Alliance. He has passed the recommendation of having the private lines marked as a "Best Practice" to be administered by an Administrative Law Judge.

Also our gas companies have been calling us and others when they know there are farm taps in the area. So, yes, we have made some gains. But is this enough? I don't think so. We still need legislative backing.

If you as a LICA contractor have had any close calls or have input that would help resolve this problem, please let LICA personnel know.

Thank you.

Don Loken

LICA Hotel Savings Card

The LICA Hotel Savings Card Program from CLC Lodging simplifies lodging administration while saving 20-40% off hotel rates. This card improves your bottom line whenever you and your employees travel for business. There is no advanced booking required and no annual fees or minimum usage requirements.

Call toll-free at 1-866-857-9747, Option 1, or visit online at www.CheckINNcard.com to sign up for LICA's Hotel Savings Card

program from CLC Lodging today! When you join, enter the key code "LICA" and the sign-up fee is waived—a \$9.95 value!

MEMBERS USE THESE BENEFITS OR LOOSE THEM!!!

GO TO NLICA WEB-SITE FOR ALL THE NEW BENEFITS SUCH AS DENTAL AND FUEL SAVINGS.

HERE'S YOUR SIGN

From comedian Bill Engvall

I drove out to the lake near where we live and was walking down the dock holding a fishing pole. A guy asked me, "Are you going fishing?" I said, "Nope. I'm taking the worms waterskiing."

Here's You Sign!

I took a friend of mine waterskiing. While he was in the water putting his skis on, another boat came by and the driver yelled, "Hey! Y'all going to water-ski?" I said, "Nope. We're trolling for alligators and my friend's the bait."

Here's Your Sign!

I was at the zoo with my family and a woman asked me, "Is that a baby monkey?" I said, "Nope, we just Haven't shaved our son yet."

Here's Your Sign!

Manufacturing Quality Drainage Systems Since 1972

Contact James Beevar at **507.438.7676** or james@centurypipe.com for more information.

800.545.9546

www.centurypipe.com

Century Plastics, Inc.™ is a registered trademark of Advanced Drainage Systems, Inc.
© 2011 Advanced Drainage Systems, Inc. (AD070111) 04/11

Light Squared debacle hasn't dissuaded FCC by John Peterson, LICA Director of Government Relations.

The Federal Communications Commission's decision to yank its support for satellite firm LightSquared all but ends that company's effort to launch mobile services analysts say (1). FCC officials say they still have faith that satellite technology can be used to create wireless networks rivaling those of AT&T and Verizon Wireless. But analysts say the FCC will step more carefully this time after being burned by Congressional investigations, feuds with other federal agencies, and two years of work wasted with LightSquared.

The LightSquared controversy will bring extra scrutiny to future efforts to use satellites to satisfy America's appetite for smartphone and network-connected tablets, especially from GOP lawmakers including Charles Grassley (R-IA) who has been a bulldog looking into LightSquared.

The FCC is expected to move deliberately on its next pet project – helping Dish Network get a mobile network running using its satellites. The satellite television company recently bought more airwaves so it could build out a mobile phone network and, like LightSquared, asked for permission to quickly turn on a high-speed network. By way of full disclosure, one of our daughters is a CPA with Dish Network.

The FCC gave LightSquared an unusual waiver in January 2011 that put the Reston, VA Company's proposals on a fast track. But multiple reports said the network would knock out Global Positioning Systems (GPS) service for consumers and the military, and could even lead to fatal airline accidents. Dish Network's airwaves do not have this problem analysts say.

LightSquared continues to disagree with the findings stating the tests were flawed. The firm vows to continue with its plans, but it will have to go back to the drawing board with regulators, which may not be easy. And they could be running out of money. Jeff Silva, an analyst with Medley Global Advisors said "We believe LightSquared has few viable options to recover."

Some do's and don'ts when dealing with legislators.

By John Peterson, LICA Director of Government Relations.

DO:

- Remember that their time is precious. All office visits, letters, phone calls to a legislator should be "short and sweet." Get to the point soon, and focus on the issue you wanted to see them about.
 - If you are talking about legislation, include the Bill number and/or title of the legislation in all your communications.
 - Explain the logic of your position in simple, straightforward terms. The most effective logic often involves cost, jobs, and the effect on people.
 - Remember that the legislator's staff is also important, as is the legislator. Staff often are the ones who prepare the summary of the issue for the legislator, including a recommendation on what they should do about it, such as how to vote if voting is the action to be taken.
 - Take advantage of "strength in numbers." The volume of communication a legislator receives on an issue is very important. This is true for letters, faxes, emails, phone calls, office visits, home visits, financial support, etc.
 - Remember that the more responsibility and involvement you assume, the more vigorous the commitment and support might be from your legislator. Know your issue inside and out.
 - Include your name, address, and all contact information on all communications. This allows your legislator and staff to contact you for appropriate follow-up, and it reminds the legislator that you are the constituent.
 - Follow-up with more letters, calls, etc. You must show commitment to your issue.
 - Let your legislator know how many people in your organization (if you are part of an organization such as LICA) share your views. Legislators read that as votes.
 - Always have a "position paper" that clearly states your position and logic on your issue. Leave the position paper behind on any office visit.
 - Some other things that could be left behind that could make your visit more memorable to your legislator are caps, bumper stickers, magazines (The LICA Contractor), buttons, etc.
 - Include your legislator on your organization's mailing list (LICA National and LICA Chapters) for newsletters, magazines, workshop and field day notices, etc.
 - Be patient. Often your legislator and you will wait months for an issue to be dealt with.
 - Don't burn your bridges. Be a good winner and try your best to lose graciously. Your opponents on one issue could well be your allies on your next issue.
 - Invite your legislator to your office, place of business, LICA Chapter meeting or outing, or any appropriate location that will put a human face on the issue you are discussing.
 - Understand that at times both you and your legislator will have to compromise. Assess what you can realistically achieve now, and work on the rest for a later time. This is particularly true in our current down economy. Governments at every level are looking to cut budgets.
 - Ask your legislator to give you their position on the issue. If it agrees with yours, and what you can do to provide them more support. If they disagree with you, as what information or show of public support might help them change their mind. If they have not yet decided on a position, and them what information might help them in their decision.
 - If an organization you belong to has a PAC (Political Action Committee), support it as PAC's tend to support legislators who support their positions. Even your best friend cannot help you much if they are not in office.
 - Use the news media (letters to the editor, guest editorials, news stories, etc.) to help create public support for your position on an issue. Legislators are constantly looking for evidence of what "the people want" on issues.
 - Always write a personal thank you note to your legislator for listening to you. It can be hard to do if you lose on the issue, but it is still good form.
 - If you invest only 30 minutes to contact your legislator six times each year, by phone, email, office visit, fax, letter, etc., you will be more active than 99.9% of all citizens. That would also make you much more likely to be successful.
- Remember, you and your legislator need each other!**

DON'T:

- Don't confuse issues. Two or three issues are all you should take up in each visit, letter, phone call. Etc. I actually prefer dealing with one issue at a time.
 - Don't use form letters. They are not taken seriously by most legislators and are not always interpreted as representing broad support.
 - Don't underestimate the weight given to letters, faxes, emails, visits, etc.
 - Many legislators multiply each communication by 50 to estimate public opinion. 50 letters is considered an avalanche of constituent involvement on any issue.
 - Don't use jargon. You are not talking to your colleagues in LICA. Your legislator may have no knowledge of jargon attached to your issue.
 - Don't contact a legislator and then quit. Persistence pays.
 - Don't say you are contacting your legislator because LICA told you to. Lawmakers respond to constituents, not organizations.
 - Don't ever threaten withholding financial support if an issue doesn't go your way.
 - Don't ignore opportunities to visit your legislator when they are at home. That is often where you can have the best visit.
 - Don't ever lie. Anything less than honesty will erode your legislators commitment to you and your issue.
- Don't ever forget that you and your legislator need each other!**
- You're influence counts, but only if you use it!**

Quality Concrete Drain Tile

- Competitive prices
- Full inventory of 5" to 48" Concrete Drain Tile
- Concrete T's, Intake Caps, Gates
- Fast delivery to your jobsite



Hector Tile Company, Inc.

721 South Main Street, Hector, Minnesota 55342

1-800-640-9910

THE NEXT GENERATION Is Now Here.



The New BRON Drainage Plow

Introducing the totally redesigned BRON self-propelled drainage plow. From the ground up, new features give you better control, better productivity and better comfort.

- Balanced Weight Distribution
- Improved Operator Visibility
- Electronic Digital Controls
- Ergonomic Cab Comfort
- FOPS/ROPS Certified
- Tri-Core Cooling System



rwfbron.com
1.800.263.1060

EECI10723-S02-01

MNLICA AT THE NLICA CONVENTION





PRINSCO
ENGINEERED WITH INTEGRITY

GOLDLINE + ECO FLO 100 =

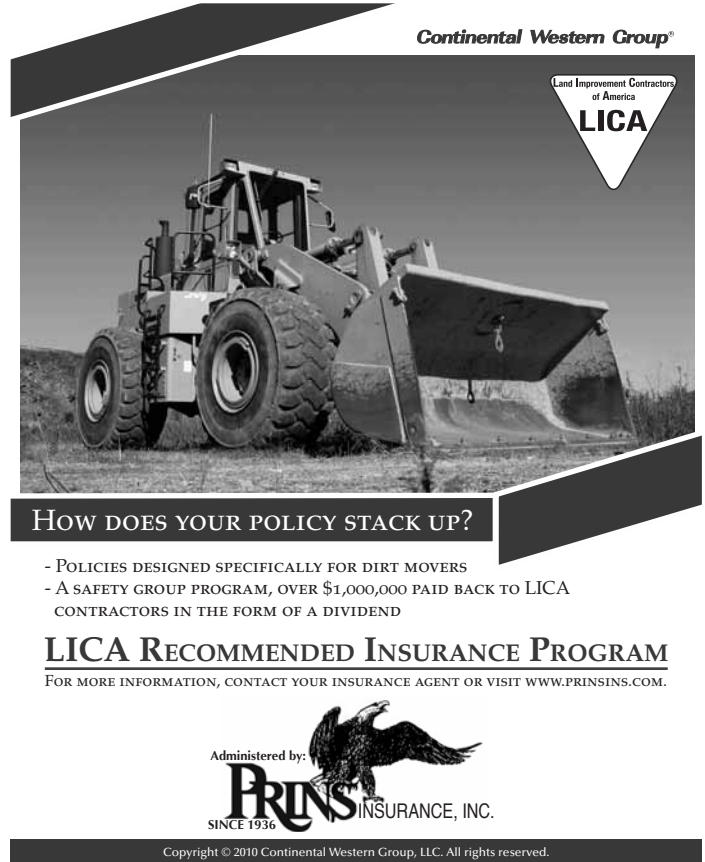
Generations of eco-friendly, high performance drainage

Add the durability of GOLDLINE single-wall pipe for your laterals to the 100-year service life of ECO FLO 100 recycled dual-wall pipe for your critical drainage mains, and the result will equal high performance water management and a greener future for generations to come. Call or go online today for more information!

800.992.1725 | WWW.PRINSCO.COM | AGBLOG.PRINSCO.COM

corporate: 1717 16th Street NE | 3rd Floor | Willmar, MN 56201

Now with seven Midwest manufacturing plants, including SD and ND!



Continental Western Group®

Land Improvement Contractors of America
LICA

HOW DOES YOUR POLICY STACK UP?

- POLICIES DESIGNED SPECIFICALLY FOR DIRT MOVERS
- A SAFETY GROUP PROGRAM, OVER \$1,000,000 PAID BACK TO LICA CONTRACTORS IN THE FORM OF A DIVIDEND

LICA RECOMMENDED INSURANCE PROGRAM

FOR MORE INFORMATION, CONTACT YOUR INSURANCE AGENT OR VISIT WWW.PRINSINS.COM.

Administered by:
PRINSCO INSURANCE, INC.
SINCE 1936

Copyright © 2010 Continental Western Group, LLC. All rights reserved.

DIRECTORS REPORT

WELCOME all the new MNLICA Members and Associates. We appreciate your membership and looking forward to meeting your company at a meeting or training in the future. If you want a special training in your area during this year or at the next January State Convention please call Nordis at 507-649-1771 or e-mail: dnestrem@frontiernet.net.

WOW, MNLICA took the TOP State Award at the NLICA convention in San Diego, CA. Thanks to all YOU MEMBERS that worked so hard this past summer at the Rochester NLICA Convention and hosted the out-state trainings and events that helped to make this possible! MNLICA appreciates your time and talents! THANK YOU!!!

Please take time to go on the National LICA web-site at www.LICANational.org to check out the LICA Store. They have shirts, jackets and a hat. All are well made and reasonable in price.

Any member is welcome to attend the Board Meetings! See you there on March 22nd in Mankato.

NELLIE'S CUSTARD BREAD PUDDING'

- | | |
|-----------------------------------|------------------------------|
| 6-cups milk | 1-cup sugar |
| 5-slices white bread | 1-Tablespoon vanilla extract |
| 2-Tablespoons butter or margarine | 1/2 teaspoon salt |
| 6-large eggs | 1/2 teaspoon ground nutmeg |

Preheat oven to 325 degrees. Grease a 9"x13" cake pan. In a 2-quart saucepan, heat milk to a boil over medium heat. Toast the bread, spread butter on one side, cut diagonally into Quarters.

In medium mixing bowl, beat eggs, sugar, vanilla and salt until well blended. Gradually whisk the hot milk into the egg mixture until well blended. Pour custard into baking dish. Arrange bread, buttered side up, on top of custard, sprinkle with nutmeg.

Set baking dish in a large (17"x11 1/2") roasting pan, place pan on oven rack. Pour enough boiling water into pan to come halfway up the sides of the baking dish.

Bake the custard 50 to 60minutes or until a knife comes clean in the center. Transfer baking dish to a wire rack, let stand 15 minutes to cool before serving. You may cover and refrigerate to serve later.

Serves 12.

MEMBERSHIP APPLICATION

Please enroll me as a Member of the Minnesota Land Improvement Contractors Association. I understand that I will receive all member benefits, and that they will begin as soon as my application is approved and My dues are received in the State Office. My membership fee includes membership in the National Land Improvement Contractors of America.

Name: _____

Spouse: _____

Company: _____

Address: _____

City,State,Zip: _____

Phone: _____

Fax: _____

Email: _____

Birthday (for Ins.): _____

Please enclose check payable in the appropriate amount as indicated below and mail this form to:

MNLICA, 9600 South Dennison Blvd.
Northfield, MN. 55057

Contractor Member	\$350.00
Associate Member	\$200.00
Retired Member	\$ 50.00

MEMBER BENEFITS

- 1.A D & D INSURANCE (MN. Only)
- 2.**CONTRACTOR CERTIFICATION PROGRAM**
- 3.NATIONAL & STATE NEWSLETTERS
- 4.**SAFETY MANAGEMENT PROGRAMS**
- 5.OSHA TRAININGS
- 6.**MSHA TRAININGS**
- 7.SSTS TRAININGS
- 8.**UPDATES ON THE NEWEST LAWS and REGULATIONS; State and National**
9. FELLOWSHIP with the Friendly Competitors
- 10.**DISCOUNT PROGRAMS** Local and National
- 11.LAND & WATER MAGAZINE
- 12.**STATE/NATIONAL SCHOLARSHIPS**
For your Children/Grandchildren and Employees Children
13. **SAFETY MANUAL WITH OSHA FORMS**
14. WINTER & SUMMER CONVENTIONS
15. **ACCESS TO DRUG & ALCOHOL TESTING**
16. REWARD PROGRAM FOR THEFT and VANDALIZED EQUIPMENT
17. **GAIN LEADERSHIP SKILLS**
18. ACCESS TO A WIDE VARIETY OF EQUIPMENT SUPPLIES & ADVICE IN AREAS OF BUSINESS
19. **SELF-INSURED WORK COMP PROGRAM ACCESS (EEP)**
- 20.BEYOND PERKS CARD (Discount's on line)
21. **RETIREMENT PROGRAM**
22. REPRESENTATION ON USDA COMMITTEE
23. **REPRESENTATION on the NATIONAL WATERSHED COALITION COMMITTEE**
24. REPRESENTATION on the COMMON GROUND ALLIANCE COMMITTEE
25. **REPRESTATION with MINNESOTA and WASHINGTON DC LEGISLATORS**
26. REPRESENTATION ON MPCA COMMITTEE
27. **HAVE FUN and NETWORK WITH OTHER CONTRACTORS AROUND THE U S A**
28. PETROCON (Savings on Lubricants, Tires, Oil, etc)
29. **DENTAL PROGRAM**
30. FUEL PROGRAM

LICA MISSION STATEMENT

To promote, perpetuate and improve
The proper use of our renewable natural
Resources for the benefit of all!

COMPLETE TRACK SERVICE New and Used Undercarriage Parts

- FINAL DRIVE AND STEERING CLUTCH PARTS & REPAIR
- LINE BORING SERVICE
- DOZER BLADE PARTS AND REPAIR
- DRAGLINE AND BACKHOE REPAIR & PARTS
- CRUSHER ROLL REBUILDING
- COMPLETE UNDERCARRIAGE REBUILDING

ALL MAKES OF MACHINES Call For Prices
(507) 387-3121

Please include machine serial number



Crawler Welding, Inc.

319 Pintail Street • Mankato, MN 56001



Jct. Hwy. 169 So. & Hwy. 68, Mankato, MN

Find a Bill and its Status using a Web-based Form

Search for bills by bill number, author, chief author, statutory citation, and by keyword in the bill's description.

House bill status (https://www.revisor.leg.state.mn.us/revisor/pages/search_status/status_search.php?body=House)

Senate bill status (https://www.revisor.leg.state.mn.us/revisor/pages/search_status/status_search.php?body=Senate)

Bill status information includes the companion bill number, authors, a short description of the bill, a list of actions taken on the bill to date, and a link to the full text of the bill.

Note: The searching feature does not search the full text of individual bills, just the short descriptions. To search within the text of a bill, use the 'find' feature of your browser.

How a bill becomes law in Minnesota (<http://www.leg.state.mn.us/leg/howbill.asp>) combines information from the various offices of the Minnesota Legislature on the process of lawmaking in Minnesota.

Follow legislation through the process:

What items will be discussed on the floor today (Daily orders of business)

House (<http://www.house.leg.state.mn.us/cco/orders/ordershtm>)

Senate (<http://www.senate.leg.state.mn.us/hinfo/hinfosched.asp>)

What items will be discussed at committee meetings today and this week (Schedules)

House Weekly Schedules (<http://www.house.leg.state.mn.us/hinfo/hinfosched.asp>)

Senate (http://www.senate.leg.state.mn.us/schedule/schedule_list.php#header)

Summary of what happened on the floor for a particular day (Journals)

House (<http://www.house.leg.state.mn.us/cco/journals/journal.htm>)

Senate (<http://www.senate.mn/journals/index.php#current>)

You can also use the journals to find out how each legislator voted.

Summary of activity during a particular week

House Session Weekly (<http://www.house.leg.state.mn.us/hinfo/Pubsarchive.htm>)

Senate Senate Briefly (<http://www.seanate.mn/briefly>)

These publications include overviews of committee hearings.

Bill summaries

House (<http://www.house.leg.state.mn.us/hrd/hrd.htm>)

Staff from the **House Research Department**

(<http://www.house.leg.state.mn.us/hrd.htm>), the nonpartisan research and legal services office for the House of Representatives, summarize significant and/or lengthy bills.

Senate (<http://www.senate.leg.state.mn.us/departments/scr/billsumm/>)

Staff from the **Senate Research Counsel and Research**

(http://www.senateleg.state.mn.us/department/office_bio.php?office_id=1007#header) the nonpartisan research and legal services office for the Minnesota Senate, summarize selected bills.

Committee information

Some **House committees** (<http://www.house.leg.state.mn.us/comm/commemlist.asp>) and

Senate committees (<http://www.senate.leg.state.mn.us/committees>) have websites.

**Find out when a bill has been signed or vetoed
Chapters and Resolutions**

(http://www.house.leg.state.mn.us/bills/chapters.asp?ls_year=83&session_number=0) A list of all bills passed and sent to the Governor, including dates when they are signed or vetoed.

The Legislative Library maintains lists of **bills vetoed since 1939** (<http://www.leg.state.mn.us/lrl/Vetoes.asp>)

Still having trouble finding the information you need?

For House bills, call or email **House Index**

(house.index@house.leg.state.mn.us or 651-296-6646)

For Senate bills, call or email **Senate Information**

(seninfo@senate.leg.state.mn.us or 651-296-2887 or 1-888-234-1112)

Once a bill has passed on the House floor, the bill must travel to the Senate. If it's a Senate bill, it must also go to the House after passage by the full Senate. Once the bill is approved by both bodies, it goes to the governor for his approval. If he signs the bill, it becomes law.

MNLICA WEB MAIL

To get items on the MNLICA Web page please contact Mike Lehman at 507-278-4643 or you may e-mail him at air-row@charter.net

**WOLFE PLOWS
WOLFE 450 XLT PLOW**

**WOLFE PLOWS, CHAIN, AND WHEEL
TRENCHERS**

PARSONS/KOEHRING PARTS & SERVICE

A&E Construction Supply
410 N 5th Ave E
Truman MN 56088
(800)736-3413



www.a-econstsupply.com

email: aeconst@frontiernet.net

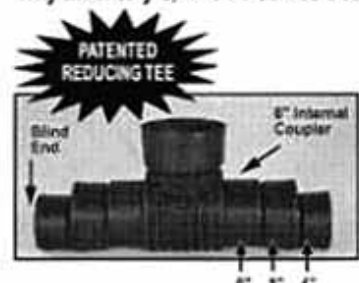
PROVEN PERFORMANCE / BUILT TO LAST

**Precision Intakes
Full Line of
Surface Water Intakes**

- 6" & 10" riser with patented 8" & 10" combination Tees. Also 6" square & round risers with patented reducing Tee.
- Constructed of heavy-weight, high-density polyethylene.
- Parts highly adjustable & interchangeable with others on the market.
- Orifice plate placed at tee level or at ground level.
- Exclusive locking device on each part.
- User Friendly-Priced effectively.
- Adaptor available to repair old metal or broken intakes.



Why inventory 2, when 1 serves both!



"Dealer Inquires Welcome"

PRECISION INTAKES

Norm & Coretha Rozendaal

2064 Republic Ave West
Monroe, IA 50170

(800) 932-7611

(641) 259-2651

(641) 259-3218 Fax

CASE

CONSTRUCTION

N-SERIES

Stronger Everywhere.



Construction guys are a demanding bunch. You want it stronger, faster, and you want it right now. Introducing the N-Series. It's everything we know. And everything we've heard. You said you wanted more backhoe power for utility work, so we gave the N-Series the PowerLift™ feature to dominate the toughest tundra with power to spare. You demanded more trenching control, so we created ProControl™ to help dig the straightest lines every time. And you asked for better visibility, so we gave you ¾ rear windows for improved communication with spotters and open air flow. The list goes on and on. Step up to the new N Series Loader Backhoe.

Tough in the Tread.

Get big machine durability and efficiency with our new Compact Track Loaders. Featuring proven Case undercarriage technologies, these mini-brutes deliver long component life. Permanently sealed rollers and idlers assure reliable performance. These Compact Track Loaders give you the toughness your jobs demand. Available in three models with 70 net hp to 84 net hp, Tier III engines. Mechanical or Electric/Hydraulic controls (ISO or "H" pattern) optional on select units.



Big Power. Compact Machine.

Case CX Compact Excavators deliver traditional excavator power to compact and restricted job sites. Through narrow doorways, against buildings or between structures, the Case CX Compact Excavators slip onto the tightest spaces to provide all the power and performance you need. Pattern selector standard on all five models ranging from 3240 pounds to 10,261 pounds.

Titan Machinery has factory trained technicians to keep your new and used equipment at optimum performance. The parts department is fully stocked for all your maintenance needs. Financing and Leasing plans available. Call or stop by at one of our five convenient locations:

Shakopee	Rogers
952-445-5400	763-428-5099
La Crosse	Duluth
608-788-1025	218-727-2827

Visit us on the web: www.titanmachinery.com

TITAN

MACHINERY

OFFICERS

PRESIDENT

Mark Morreim
 Morreim Drainage, Inc.
 71610 263rd Street
 Albert Lea, MN. 55007
 507-826-3449

VICE PRESIDENT

Karlen Nelson
 Nelson Brothers Tiling
 43480 Co. Rd. 4
 Nicollet, MN. 56074
 507-225-9928

TREASURER

Doug Gysbers
 Doug's Back-Hoe Service
 6551 357th Street Way
 Cannon Falls, MN 55009

CHAIRMAN

Kevin Bakken
 Bakken Excavating, LLC
 9600 South Dennison Blvd.
 Northfield, MN. 55057
 612-328-2784

MNLICA OFFICE

Nordis Estrem-Exec. Director
 Estrem Excavating, Inc.
 4605 County 49 Blvd.
 Dennison, MN. 55018
dnestrem@frontiernet.net
Cell: 507-649-1771
 Phone: 507-789-5725
 Fax: 507-789-6033

Jeanie Bakken
 9600 South Dennison Blvd.
 Northfield, MN. 55057
bakken4957@gmail.com
507-645-6905
 Cell: 651-343-5866
 Fax: 507-645-1654

NATIONAL LICA

3080 Ogden Avenue
 Suite 300
 Lisle, IL. 60532
 Phone: 630-548-1984
 Fax: 630-548-9189

AREA STATE DIRECTORS

Mike Lehman-
 Air-Row Farm Land Drainage Eng.
 Mankato, MN. 56001

Bruce Holst-**SE Area Chair**
 Bruce's Back-hoe Service, Inc.
 Goodhue, MN. 55027

Don Estrem-**SE Sec.**
 Estrem Excavating, Inc.
 Dennison, MN. 55018

Don Loken
 Don Loken Exc. & Drainage
 Owatonna, MN. 55060

Karlen Nelson-**SW & NO. Area Chair**
 Nelson Brothers Tiling
 Nicollet, MN. 56074

Stu Frazier
 Stu Frazier Tiling
 Canby, MN. 56220

Justin Wildfeuer
 Gass Trenching, Inc.
 Fulda, MN. 56131

Greg Walsh
 Greg Walsh Enterprises
 Murdock, MN. 56271

Otto Templin
 E & T Contracting, Inc.
 Hutchinson, MN. 55350

Mark Gregor
 Gregor Tiling
 Minnesota Lake, MN. 56068

Darren Anderson
 Anderson Rock & Lime, Inc.
 Cannon Falls, MN. 55009

Kevin Ellingson
 Ellingson Company, Inc.
 West Concord, MN. 55985

Doug Breberg
 Larson Tiling, Inc.
 Dawson, MN. 56232

Roger Molenaar-**Retired**
 Molenaar Drainage
 Renville, MN. 56284

Kent Rodelius-**Associate**
 Prinsco, Inc.
 Willmar, MN. 56201

James Becvar-**Associate**
 Century Plastics, Inc.
 Hayfield, MN. 55940

2012 UPCOMING EVENTS

MNLICA Web-site:www.mnllica.org

2012

March 22	Spring Board Meeting, 7PM	BW3's Civic Center Plaza Mankato
Summer	Field Day or Training Board Meeting	to be determined
Fall	Soils Day with U of M	to be determined
September	Annual Golf Scholarship Fundraiser	WHERE??
September	Board Meeting	to be determined



MNLICA

9600 S. Dennison Blvd.
Northfield, MN 55057

PRSRT STD
US POSTAGE PAID
OWATONNA MN
PERMIT NO 41

Address Service Requested

THE LICA CREED

*Land, the foundation of the nation,
the basis of all wealth,
the heritage of the wise, the thrifty and prudent,
the poor man's joy and comfort,
the silent partner of man,
the producer of food, fiber and fuel,
the basis of factories,
the foundation of banks.*

*All that man builds is from the land.
We often take it for granted, or even abuse it,
and yet many unthinkingly and unknowingly pass the land by.
What man finally does with the land
will be the deciding factor in his survival.*